

Ways to Give

How you can transform the lives of the homeless and mentally ill.

PATHWAYS TO HOUSING, INC.

Ways to Give

cash and securities/In-kind gifts/employer matching gifts/planned gifts

Gifts of Cash and Securities

A Gift by Cash or Check

A cash gift enables us to provide the most direct relief to persons in need. A gift made by check is the most common and convenient way to give. Gifts may be made outright or you can arrange to pledge your giving over a period of up to five years. Checks should be made payable to Pathways to Housing, Inc. If you prefer, you may charge your gift through MasterCard, Visa, or American Express. If you itemize your tax deductions, your gift is fully deductible up to 50% of your adjusted gross income. Any excess may be carried forward for up to five additional years. A general purpose gift is always the most helpful to us, however, if you wish to designate the use of your gift, you may do so at the time you make the gift by enclosing a brief note.

Securities

A gift of securities such as stocks, mutual funds, and bonds, can provide attractive benefits in some circumstances. An outright gift of long-term appreciated securities (securities held for more than a year) avoids capital gains taxes and in most cases, the donor obtains a charitable income tax deduction equal to the market value of the securities. For gifts of property, your gift is fully deductible for up to 30% of your adjusted gross income and, like gifts of cash, may be carried forward for five additional years.

Gifts of Closely Held Stock

An owner of closely held stock may give the stock to Pathways to Housing and receive important financial benefits. Closely held corporations are corporations whose stock is owned by family members and/or by business associates. The stock is private in that it is not publicly traded, and in most cases there are restrictions on the transfer of the stock to third parties.

Donors considering a gift of closely held stock must not enter into a prior written agreement with either the closely held corporation or a potential third-party purchaser. The transfer should be an arms-length, independent transaction. Donors who make gifts of appreciated assets should consult with their attorneys or tax advisors.

In-kind Donations

Sometimes instead of giving money to a charity to buy needed goods, the goods themselves are given. These are called in-kind donations. Pathways to Housing often accepts in-kind donations of air conditioners, computers, furniture, household items, clothing, and office supplies. We are very grateful for all donations, however, Pathways to Housing is not always able to accept every gift because of storage limitations and the changing nature of our clients' need in a given season.

In-kind donations are often tax deductible under IRS rules based on the fair market value, which is the price the items would sell for on the open market. If you wish to deduct your in-kind gift you should refer to IRS Publication 561: *Determining the Value of Donated Property*. The IRS has special forms for the deduction of gifts valued over \$500. For

donations valued over \$5,000 the donor must seek a qualified appraisal of value. For your reference and convenience you can find Publication 561 and other IRS information and forms at www.irs.gov.

We thank you for your generosity to Pathways to Housing. We will make every effort to match your gift with one of our many needs, or if we are unable to do so, we will connect you with another appropriate charitable organization. Please contact us for more information at msantoni@pathwaystohousing.org.

Employee Matching Gifts

Many employers have a policy that they will match your charitable donation, thereby doubling or tripling your giving to Pathways to Housing. If you contact us at msantoni@pathwaystohousing.org we would be glad to check with our database to see if we have the particulars of your employer's matching program. Generally, to take advantage of your employer's gift matching program you should:

- ✓ Check with your Human Resources Office to see if your employer offers this benefit.
- ✓ If they do, complete the company matching gift form they will provide and return it to us if possible.
- ✓ Alert Pathways to Housing that you are trying to secure a matching gift

Bequest and Planned Gifts

Many people make a profound and lasting difference in the lives of others by including Pathways to Housing in their will. These kinds of gifts create a legacy of helping others and they often provide substantial tax advantages. The simplest most common planned gift is a simple bequest through your will or living trust. Because it is often family members who are put in a will, Pathways considers a bequest gift one of the highest honors a donor can bestow.

You can arrange with your attorney and financial adviser to make a gift from your estate. These professionals can also describe the tax advantages involved in your particular circumstances. Often the gift language reads: *"I give, devise, and bequeath to Pathways to Housing, Inc., now or formerly in the City of New York, 55 West 125th Street, 10th Floor, State of New York, (dollar amount, percentage, or ___ percent of the rest, residue, and remainder of my estate), to be used for its general purposes."*

For your reference and convenience, our IRS Form 990 and a document verifying our tax-exempt status are available for download from our website. The following information is often useful for arranging a bequest gift:

Legal Name

Pathways to Housing, Inc.

Legal Address

55 West 125th Street, 10th Floor, New York, NY 10027

Nonprofit Status

501 (c)(3) nonprofit corporation

Year Established

1992

If you are willing to share with us your estate plans benefiting Pathways to Housing, we would be pleased to note your generosity on our website. We are glad to celebrate the generosity of others in this way and to encourage additional giving. For more information on how you can include Pathways to Housing in your estate plans, please contact us at msantoni@pathwaystohousing.org.

There are other ways to make a planned gift that we would be happy to discuss with. Some of the most common kinds of planned giving include:

Gifts of Life Insurance

There are different ways in which you may use life insurance to make a gift to Pathways to Housing:

- Make a gift of an existing life insurance policy.
- Establish a new policy and name Pathways to Housing, Inc. as the owner and beneficiary of the policy.

A word about Life Income Gifts

Many organizations arrange a gift in such a way that you can receive direct financial benefits. The benefits include an income for life for the donor and/or the donor's spouse and a charitable income tax deduction, in addition to the positive outcome and good feeling that comes from making a gift to an organization like Pathways to Housing. In particular, some of the financial benefits that can come with a life income gift include:

- * A stream of income for the lifetime of the donor and/or the donor's spouse
- * A charitable income tax deduction
- * An opportunity to establish an endowed fund in the donor's name or the name of a loved one
- * Possible avoidance of capital gains taxes on gifts of appreciated property
- * A higher yield than from current investments
- * A reduction in federal estate taxes

Some of the considerations to determine what kind of structure is most beneficial include:

- * What is the age of the donor and/or the donor's spouse?
- * Will the gift be based on one or two beneficiaries?
- * Will the gift be funded with cash, appreciated securities, or real estate?

Your interest in a life income gift could set a powerful example for other donors considering Pathways to Housing and we would be pleased to discuss the concept with you. It is important to note that due to need for financial administration, these kinds of gifts require a minimum donation of \$100,000. They also require the involvement of legal and financial planning advisers.

Thank you for your generosity to Pathways to Housing